

JOPLIC CITY COUNCIL
INFORMAL MEETING AGENDA
5TH FLOOR INFORMAL COUNCIL ROOM
JUNE 4, 2018
5:15 P.M.

1. Semi-annual health insurance report from Segal
2. Boards/Commissions Appointments/Reappointments
3. Any other business

Notice posted at 12:00 pm. on this 31st day of May 2018. (RSMo 610.020)



Health Strategy Initiative

June 4, 2018

City of *Joplin*



 Segal Consulting

Discussion Objectives

- 2017 and 2018 YTD financial statements
- Projected vs. Actual Income and Expense
 - Twelve-Month Period Ending December 31, 2017
 - Three-Month Period Ending March 31, 2018
- Anthem 2017 and 2018 YTD claims, enrollment and utilization summaries

2017 Financial Statement

	January	February	March	April	May	June	July	August	September	October	November	December	Year to Date
Beginning Balance	\$2,076,389 ¹	\$2,112,430	\$2,180,225	\$2,172,415	\$2,187,934	\$2,337,557	\$2,591,421	\$2,559,166	\$2,428,020	\$2,467,392	\$2,523,441	\$2,511,993	\$2,076,389 ¹
Income													
City Contributions	\$382,789	\$388,721	\$393,140	\$383,559	\$388,025	\$390,655	\$381,738	\$380,168	\$375,250	\$376,864	\$370,493	\$374,443	\$4,585,845
Employee Contributions ²	105,030	105,769	113,827	110,416	108,762	112,229	111,995	108,500	109,059	97,209	116,076	102,271	1,301,141
Interest Income ³	1,205	0	0	0	0	1,167	0	0	0	(1,562)	0	0	810
Total	\$489,024	\$494,490	\$506,967	\$493,975	\$496,787	\$504,051	\$493,733	\$488,669	\$484,310	\$472,510	\$486,569	\$476,713	\$5,887,796
Expense													
Medical ⁴	\$247,651	\$232,680	\$291,957	\$285,661	\$160,360	\$46,856	\$344,740	\$407,096	\$242,595	\$247,378	\$323,586	\$251,179	\$3,081,739
Stop Loss Reimbursements	0	0	0	0	0	0	0	0	0	0	0	0	0
Prescription Drug ⁴	91,332	91,422	111,429	89,338	86,075	102,744	81,966	79,863	101,210	79,267	75,990	99,446	1,090,082
Dental Premium	25,355	25,116	25,577	25,613	25,355	25,906	25,195	25,124	25,053	24,884	24,760	24,565	302,503
Vision Premium	3,240	3,276	3,299	3,324	3,326	3,398	3,320	3,346	3,317	3,285	3,252	3,237	39,620
Life Premium	6,446	6,417	6,425	6,396	6,322	6,495	6,459	6,455	6,384	6,301	6,335	6,365	76,800
Stop-Loss Premium	41,314	40,419	41,054	40,936	40,323	40,434	40,427	40,471	39,430	39,718	38,905	39,378	482,809
Medical Administration	20,799	21,125	21,290	21,249	20,838	20,961	21,043	21,002	20,386	20,345	20,345	20,509	249,892
Special Events & Promotions	108	2,832	1,708	5	5	5	5	5	837	840	210	0	6,560
ACA Fees	13,905	0	0	0	0	0	0	0	2,893	303	0	0	17,101
Administration ⁵	2,833	3,408	12,038	5,934	4,560	3,388	2,833	36,452	2,833	-5,860	4,633	2,833	75,885
Total	\$452,983	\$426,695	\$514,777	\$478,456	\$347,164	\$250,187	\$525,988	\$619,814	\$444,938	\$416,461	\$498,016	\$447,512	\$5,422,991
Operating Surplus/(Deficit)	\$36,041	\$67,795	(\$7,810)	\$15,519	\$149,623	\$253,864	(\$32,255)	(\$131,145)	\$39,372	\$56,049	(\$11,448)	\$29,201	\$464,805
Ending Balance	\$2,112,430	\$2,180,225	\$2,172,415	\$2,187,934	\$2,337,557	\$2,591,421	\$2,559,166	\$2,428,020	\$2,467,392	\$2,523,441	\$2,511,993	\$2,541,194	\$2,541,194
Active/COBRA Lives	504	506	509	501	501	504	497	494	494	490	485	484	497
Retiree Lives	6	8	8	8	10	10	10	10	10	10	10	9	9
Total	510	514	517	509	511	514	507	504	504	500	495	493	506

¹ Adjusted based on reconciliation to audited statements.

² Employee contributions include Retiree and COBRA contributions.

³ Interest income includes "Other Income" line item from financial statements.

⁴ Based on financial statements received from City of Joplin personnel. Reported medical and prescription drug payments are combined on the financial statements received from the City.

⁵ Administration Expense includes "Operating Equipment" and "Building Improvements" line items from financial statements.

2018 YTD Financial Statement

	<u>January</u>	<u>February</u>	<u>March</u>	<u>Year to Date</u>
<u>Beginning Balance</u>	\$2,541,194	\$2,594,740	\$2,712,483	\$2,541,194
<u>Income</u>				
City Contributions	\$377,637	\$379,438	\$381,401	\$1,138,476
Employee Contributions ¹	105,576	107,195	106,863	319,634
Interest Income	1,212	0	0	1,212
Total	<u>\$484,425</u>	<u>\$486,633</u>	<u>\$488,264</u>	<u>\$1,459,322</u>
<u>Expense</u>				
Medical ²	\$229,116	\$165,723	\$324,615	719,454
Stop Loss Reimbursements	0	0	0	0
Prescription Drug ²	94,938	97,713	112,579	305,230
Dental Premium	26,023	26,416	26,750	79,189
Vision Premium	3,242	3,295	3,318	9,855
Life Premium	6,749	6,642	6,662	20,053
Stop-Loss Premium	42,259	42,169	42,311	126,739
Medical Administration	21,354	21,260	21,308	63,922
Special Events & Promotions	5	5	5	15
ACA Fees	0	0	0	0
Administration ³	7,193	5,667	2,833	15,693
Total	<u>\$430,879</u>	<u>\$368,890</u>	<u>\$540,381</u>	<u>\$1,340,150</u>
Operating Surplus/(Deficit)	<u>\$53,546</u>	<u>\$117,743</u>	<u>(\$52,117)</u>	<u>\$119,172</u>
<u>Ending Balance</u>	<u>\$2,594,740</u>	<u>\$2,712,483</u>	<u>\$2,660,366</u>	<u>\$2,660,366</u>
Active/COBRA Lives	487	483	487	486
Retiree Lives	<u>8</u>	<u>8</u>	<u>8</u>	<u>8</u>
Total	495	491	495	494

¹ Employee contributions include Retiree and COBRA contributions.

² Based on financial statements received from City of Joplin personnel. Reported medical and prescription drug payments are combined on the financial statements received from the City.

³ Administration Expense includes "Operating Equipment" and "Building Improvements" line item from financial statements.

Projected vs. Actual Income and Expense

Twelve-Month Period Ending December 31, 2017

<u>Income</u>	Projected		Actual		% Difference	
	PEPM	12 Mo. Total	PEPM	12 Mo. Total	PEPM	12 Mo. Total
City Contributions	\$764.03	\$4,630,000	\$755.24	\$4,585,845	-1.2%	-1.0%
Employee Contributions ¹	217.71	1,319,300	214.29	1,301,141	-1.6%	-1.4%
Interest Income	NP	NP	0.13	810		
Total Income	\$981.74	\$5,949,300	\$969.66	\$5,887,796	-1.2%	-1.0%
<u>Expense</u>	Projected		Actual		% Difference	
Medical ²	\$534.62	\$3,239,800	\$507.53	\$3,081,738	-5.1%	-4.9%
Prescription Drug	198.09	1,200,400	179.53	1,090,082	-9.4%	-9.2%
Dental Premium	50.54	306,300	49.82	302,503	-1.4%	-1.2%
Vision Premium	7.03	42,600	6.53	39,620	-7.1%	-7.0%
Life Premium	12.72	77,100	12.65	76,800	-0.6%	-0.4%
Stop-Loss Premium	79.87	484,000	79.51	482,809	-0.5%	-0.2%
Medical Administration	41.11	249,100	41.15	249,892	0.1%	0.3%
ACA Fees ³	0.48	2,900	2.82	17,101	487.5%	489.7%
Administration	NP	NP	13.58	82,445		
Total Expense	\$924.46	\$5,602,200	\$893.12	\$5,422,990	-3.4%	-3.2%
Operating Surplus (Deficit)	\$57.28	\$347,100	\$76.54	\$464,806		
Active	496		497			
Retiree and COBRA	9		9			
Total Employees⁴	505		506			

¹ Includes Retiree/COBRA contributions.

² Net of stop-loss reimbursements.

³ The 2017 ACA Fees were projected on an incurred basis.

⁴ Total may vary from Anthem data due to rounding.

NP = Not Projected

PEPM = Per Employee Per Month

Projected vs. Actual Income and Expense

Three-Month Period Ending March 31, 2018

<u>Income</u>	Projected		Actual		% Difference	
	PEPM	3 Mo. Total	PEPM	3 Mo. Total	PEPM	3 Mo. Total
City Contributions	\$774.80	\$1,173,800	\$768.20	\$1,138,476	-0.9%	-3.0%
Employee Contributions ¹	221.16	335,100	215.68	319,634	-2.5%	-4.6%
Interest Income	NP	NP	0.82	1,212		
Total Income	\$995.96	\$1,508,900	\$984.70	\$1,459,322	-1.1%	-3.3%
<u>Expense</u>						
Medical ²	\$572.05	\$866,700	\$485.46	\$719,455	-15.1%	-17.0%
Prescription Drug	219.88	333,100	205.96	305,230	-6.3%	-8.4%
Dental Premium	54.04	81,900	53.43	79,189	-1.1%	-3.3%
Vision Premium	7.03	10,700	6.65	9,855	-5.4%	-7.9%
Life Premium	12.72	19,300	13.53	20,053	6.4%	3.9%
Stop-Loss Premium	87.08	131,900	85.52	126,739	-1.8%	-3.9%
Medical Administration	42.33	64,100	43.13	63,922	1.9%	-0.3%
ACA Fees ³	0.48	700	-	0	-100.0%	-100.0%
Administration	NP	NP	10.60	15,708		
Total Expense	\$995.61	\$1,508,400	\$904.28	\$1,340,151	-9.2%	-11.2%
Operating Surplus (Deficit)	\$0.35	\$500	\$80.42	\$119,171		
Active	496		486			
Retiree and COBRA	9		8			
Total Employees⁴	505		494			

¹ Includes Retiree/COBRA contributions.

² Net of stop-loss reimbursements.

³ The 2018 ACA Fees were projected on an incurred basis.

⁴ Total may vary from Anthem data due to rounding.

NP = Not Projected

PEPM = Per Employee Per Month

2017 & 2018 YTD Enrollment Split

	2017											
	January	February	March	April	May	June	July	August	September	October	November	December

Members												
Employee	245	248	250	243	243	246	243	240	240	239	237	236
Employee & Spouse/Dependent	90	90	90	90	92	90	90	90	90	88	86	86
Employee & Child/Children	87	92	96	86	88	85	85	84	82	82	78	77
Family	806	803	803	803	802	813	807	807	813	804	806	804
Total	1,228	1,233	1,239	1,222	1,225	1,234	1,225	1,221	1,225	1,213	1,207	1,203

Employees												
Employee	244	247	249	243	243	246	243	240	240	239	237	236
Employee & Spouse/Dependent	45	45	45	45	46	45	45	45	45	44	43	43
Employee & Child/Children	31	32	33	30	31	29	29	29	28	28	27	27
Family	190	190	190	191	191	194	190	190	191	189	188	187
Total	510	514	517	509	511	514	507	504	504	500	495	493

	2018											
	January	Feb	March	April	May	June	July	August	September	October	November	December

Members												
Employee	241	235	239									
Employee & Spouse/Dependent	84	86	86									
Employee & Child/Children	75	75	75									
Family	802	807	807									
Total	1,202	1,203	1,207									

Employees												
Employee	241	235	239									
Employee & Spouse/Dependent	42	43	43									
Employee & Child/Children	25	25	25									
Family	187	188	188									
Total	495	491	495									

2017 & 2018 YTD Medical Claims and Enrollment Summary

Month	Sum of Paid Medical Claims ¹	Number of Members	Number of Employees	Paid Medical Claims Per Member Per Month	Paid Medical Claims Per Employee Per Month
January - 2017	\$214,430	1,228	510	\$174.62	\$420.45
February	\$225,141	1,233	514	\$182.60	\$438.02
March	\$272,183	1,239	517	\$219.68	\$526.47
April	\$259,625	1,222	509	\$212.46	\$510.07
May	\$202,758	1,225	511	\$165.52	\$396.79
June	\$276,974	1,234	514	\$224.45	\$538.86
July	\$138,760	1,225	507	\$113.27	\$273.69
August	\$293,254	1,221	504	\$240.18	\$581.85
September	\$261,845	1,225	504	\$213.75	\$519.53
October	\$214,272	1,213	500	\$176.65	\$428.54
November	\$287,792	1,207	495	\$238.44	\$581.40
December	\$209,415	1,203	493	\$174.08	\$424.78
YTD - 2017	\$2,856,450	1,223	507	\$194.63	\$469.50

January - 2018	\$275,019	1,202	495	\$228.80	\$555.59
Feb	\$198,553	1,203	491	\$165.05	\$404.38
March	\$242,434	1,207	495	\$200.86	\$489.77
YTD - 2018	\$716,006	1,204	494	\$198.23	\$483.13

¹ As reported by Anthem

2017 & 2018 YTD Prescription Drug Claims and Enrollment Summary

Month	Sum of Paid Prescription Drug Claims	Number of Members	Number of Employees	Paid Prescription Drug Claims Per Member Per Month	Paid Prescription Drug Claims Per Employee Per Month
January - 2017	\$91,332	1,228	510	\$74.37	\$179.08
February	\$91,422	1,233	514	\$74.15	\$177.86
March	\$111,429	1,239	517	\$89.93	\$215.53
April	\$89,338	1,222	509	\$73.11	\$175.52
May	\$86,075	1,225	511	\$70.27	\$168.45
June	\$102,744	1,234	514	\$83.26	\$199.89
July	\$81,966	1,225	507	\$66.91	\$161.67
August	\$79,863	1,221	504	\$65.41	\$158.46
September	\$101,210	1,225	504	\$82.62	\$200.81
October	\$79,267	1,213	500	\$65.35	\$158.53
November	\$75,990	1,207	495	\$62.96	\$153.51
December	\$99,446	1,203	493	\$82.67	\$201.72
YTD - 2017	\$1,090,083	1,223	507	\$74.28	\$179.17

January - 2018	\$94,938	1,202	495	\$78.98	\$191.79
February	\$97,713	1,203	491	\$81.22	\$199.01
March	\$112,579	1,207	495	\$93.27	\$227.43
YTD - 2018	\$305,230	1,204	494	\$84.50	\$205.96

2017 & 2018 YTD Total Medical and Prescription Drug Claims and Enrollment Summary

Month	Sum of Total Paid Claims ¹	Number of Members	Number of Employees	Paid Total Claims Per Member Per Month	Paid Total Claims Per Employee Per Month
January - 2017	\$305,762	1,228	510	\$248.99	\$599.53
February	\$316,563	1,233	514	\$256.74	\$615.88
March	\$383,612	1,239	517	\$309.61	\$742.00
April	\$348,963	1,222	509	\$285.57	\$685.58
May	\$288,834	1,225	511	\$235.78	\$565.23
June	\$379,719	1,234	514	\$307.71	\$738.75
July	\$220,727	1,225	507	\$180.19	\$435.36
August	\$373,117	1,221	504	\$305.58	\$740.31
September	\$363,055	1,225	504	\$296.37	\$720.35
October	\$293,539	1,213	500	\$241.99	\$587.08
November	\$363,782	1,207	495	\$301.39	\$734.91
December	\$308,861	1,203	493	\$256.74	\$626.49
YTD - 2017	\$3,946,533	1,223	507	\$268.91	\$648.67

January - 2018	\$369,957	1,202	495	\$307.78	\$747.39
February	\$296,266	1,203	491	\$246.27	\$603.39
March	\$355,013	1,207	495	\$294.13	\$717.20
YTD - 2018	\$1,021,236	1,204	494	\$282.73	\$689.09

¹ As reported by Anthem

Anthem Three-Year Utilization Summary

	Prior Period (2 years): April 2015 - March 2016	Prior Period (1 year): April 2016 - March 2017	Current Period: April 2017 - March 2018
<u>Admissions/Visits/Services by Provider Type</u>			
Inpatient facility (admissions)	94	64	78
Outpatient facility (visits)	2,052	1,958	1,857
Professional (services)	19,509	19,662	19,179
<u>Paid Claims by Provider Type¹</u>			
Inpatient facility	\$1,125,073	\$657,378	\$710,897
Outpatient facility	\$1,047,576	\$1,028,694	\$932,502
Professional	\$1,478,835	\$1,270,990	\$1,217,302
Total	\$3,651,484	\$2,957,062	\$2,860,701

¹ Paid claims do not reflect stop-loss reimbursements

Enrollment and Claims

Enrollment and Claims Metrics	Baseline			
Indicator	2015	2016	2017	YTD 2018 ¹
Average Enrolled Participants				
Total - Enrolled Employees	522	515	507	494
Total - Enrolled Members	1,289	1,259	1,223	1,204
Paid Expenses²				
Total Paid Expenses (medical and prescription drug)	\$4,387,404	\$4,312,267	\$3,946,533	\$1,021,236
Paid Expenses - Per Employee Per Month	\$700.42	\$697.78	\$648.67	\$689.09
Paid Expenses - Per Member Per Month	\$283.64	\$285.43	\$268.91	\$282.73

¹ Through March 31, 2018

² Paid expenses do not reflect stop-loss reimbursements