



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at Residence Inn by Marriott, 3128 East Hammons Boulevard, Joplin, Missouri, 64804, February 13, 2019.

CALL TO ORDER

President Phil Metz called the meeting to order at 2:34 p.m.

Present: Phil Metz, Roger Doman, Taylor Brown, Paul Bloomberg, Matt Hiatt, Melissa Rodgers, James Weber, Patrick Tuttle, Cathy Welsh, Forrest Reed, Heather Arnold, Jared Bruggeman.

Absent: Christopher Beyer, Jim Frazier, Shawn Klosterman, Wendi Douglas, Mark Turpen.

Staff & Guests: Craig Hull, Steve Taylor, Brittne Harter, Shaun Buck, Martha Pope, Renea Bobb.

Agenda Items

Review of previous meeting minutes

Board chairman Phil Metz said a correction should be made in the minutes changing “did” to “didn’t” find any major issues for 2018 as reported in the FY2018 audit and incorrectly recorded in the January 9, 2019 minutes. Patrick Tuttle made a motion to approve the January 9, 2019 board minutes with the correction made as suggested, seconded by Roger Doman, motion carried on an 11-0 vote.

Treasurers Report for January 2019 (Presented by Steve Taylor)

A motion was made by James Weber to accept the January 2019 Treasurers Report, seconded by Roger Doman, motion carried on an 11-0 vote.

Event Discussion

National

I. ACCA Basketball Championships, February 27-March 2, 2019 — JSA Director Craig Hull said this event will take place at Ozark Christian College and he has spoke with OCC athletic director Chris Lahm and he decided a second venue will not be necessary. A maximum of nine men’s teams and a maximum of five women’s teams participating and the numbers are down again for another year. Mr. Hull said he has spoke with Chris Lahm concerning a possible bid on the NCCAA Men’s and Women’s Division II National Basketball Championship as JSA has received a copy of the RFP.

State

II. MCSAA Winter Championships, February 12-14, 2019 — Mr. Hull said 25 boys teams, 23 girls basketball teams and nine cheerleading teams are participating. Mr. Hull said JSA staff was able to secure enough venues between Joplin North, South and East Middle Schools, Ozark Christian College and Robert Ellis Young Gymnasium at Missouri Southern that games will not be played at Carl Junction. Cheerleading will take place at Memorial Hall. JSA staff has secured all workers for the event.

Local

I. Club MVP Volleyball, Multiple Events — Mr. Hull said the Big Kahuna Tournament in January produced 80 room nights. The next tournament is March 2-3, 2019 with a total of 82 teams.

III. MCDA Jam for the Jackets, February 9-10, 2019 — Events coordinator Shaun Buck said the event took place at Galena High School. There were approximately 600+ athletes participating. MCDA and Galena are discussing possible dates for 2020. A preliminary room report indicates 82 room nights so far.

VI. NAIA Early Season Baseball — Mr. Hull said while the weather was good for the first weekend in February, no teams called to reserve Joe Becker or Wendell Redden Stadiums. February 8-10, eight teams had reservations but no games were played due to poor weather and all 16 teams and 35 games were lost for the coming weekend (February 15-17) due to poor weather.

V. L.J. Jenkins World Finals Bull Riding, February 22-23, 2019 — Mr. Hull said this is the second year Joplin has the opportunity to host the 2018 world finals for this tour. A site visit was conducted Tuesday at

Memorial Hall. Jeff Lee, tour promoter said 30 riders will participate both Friday and Saturday night. Tickets are available online at eventbrite.com and at Cavenders Western Wear in Joplin.

VI. MSSU Softball Tournament, March 2-3, 2019 — Mr. Buck said eight teams are scheduled to play Saturday and Sunday with each team playing two games a day, four games for the weekend. Teams participating include Missouri Southern, Northeastern State, Northwest Missouri State and Missouri Western, Rockhurst University, William Jewell, Missouri S&T, Maryville University and Cameron University.

Old Business

A) JSA Facility Committee — No report at this time. Jared Bruggeman said he would get the a meeting scheduled in the next month.

B) FY2019 Audit — Finance Director Steve Taylor said hard copies of the FY2018 audit were available in their board books.

C) Economic Impact Reports — Mr. Hull said he had spoke with Pete Hall, president of the Southwest Missouri Lodging Association, who unlocked the calculator allowing JSA staff the opportunity to update economic impact numbers on the reports from the past. Preently, JSA is missing one updated number, the amount of visitor spending per day, which will need to be requested from the Missouri Division of Tourism. Mr. Hall said that is where the original number came from and is updated annually by MDT. Patrick Tuttle said JSA can get that numbers for each year by contacting Dee Ann McKinney at the Division of Tourism. Once the reports are updated, it was agreed to email the reports to the board for review vs. printing out 27 pages of reports for each year.

New Business

No new business.

Any Other Business

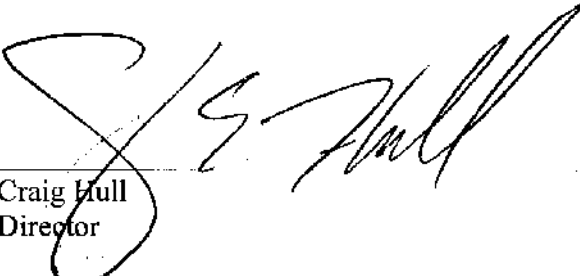
Patrick Tuttle presented to the board the Joplin Regional Lodging Market and Room Inventory complete with hotel properties, number of rooms and projected future rooms. The list included Joplin, Miami, Carthage and Pittsburg and casino properties.

Mr. Hull said the Missouri State High School Activities Association had selected Springfield as the winning bid for the 2021-2025 MSHSAA State Baseball Championship host site (U.S. Ballpark in Ozark) over Joe Becker Stadium in Joplin and current host CarShield Field in O'Fallon, Mo.

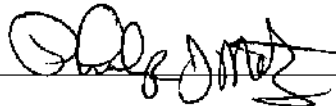
Next board meeting will be held at the Homewood Suites by Hilton, 2642 East 32nd Street, Joplin, Missouri 64804 on March 13, 2019 at 2:30 p.m.

Adjournment

A motion to adjourn was made by James Weber, seconded by Roger Doman, motion carried on an 11-0 vote. Meeting adjourned at 3:11 p.m.



Craig Hull
Director



Phil Metz
Board Chairman

Joplin Sports Authority, Inc.

PROFIT AND LOSS

February 2019

	TOTAL
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Income	
Event Income	
Concession Income	175.00
Entry Fees	6,750.00
Program Sales	147.00
Ticket Income	5,733.42
Total Event Income	12,805.42
Sponsor Donations	7,350.00
Total Income	\$20,155.42
GROSS PROFIT	\$20,155.42
Expenses	
Bank Service Charges	68.25
Convention & Tradeshows	400.00
Event Expenses	
Event Labor and Supplies	3,253.50
Facility Lease/Rental	21,512.21
JSA Sponsorships	3,000.00
Officiating	8,930.00
Total Event Expenses	36,695.71
Operations	
Accounting Fees	30.00
Local Sales Meeting	132.29
Office Supplies	190.95
Postage, Mailing Service	57.45
Printing and Copying	474.14
Rent	1,884.00
Repairs & Maintenance	262.15
Telephone	
Cell Phone Stipend	90.00
Total Telephone	90.00
Travel and Entertainment	
Fuel Reimbursement	252.00
Mileage	139.20
Total Travel and Entertainment	391.20
Utilities	1,801.01
Total Operations	5,313.19
Payroll Expenses	
401K	641.30
Administration Fees/Payroll	889.52
Full-Time	9,669.60
Overtime Wages	411.75
Part-Time	2,654.40
Payroll Taxes	980.45

	TOTAL
Total Payroll Expenses	15,247.02
Supplies	2.33
Total Expenses	\$57,726.50
NET OPERATING INCOME	\$ -37,571.08
NET INCOME	\$ -37,571.08

Joplin Sports Authority, Inc.

PROFIT AND LOSS

November 2018 - February 2019

	TOTAL
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Income	
Event Income	
Concession Income	175.00
Entry Fees	6,750.00
Program Sales	147.00
Ticket Income	5,733.42
Total Event Income	12,805.42
Lodging Tax Allocation	100,574.62
Sponsor Donations	10,450.00
Total Income	\$123,830.04
GROSS PROFIT	\$123,830.04
Expenses	
Auto and Gator Insurance	766.00
Bank Service Charges	73.25
Convention & Tradeshows	2,195.00
Event Expenses	
Event Labor and Supplies	5,386.81
Facility Lease/Rental	25,572.21
Food & Beverage	2,080.72
JSA Sponsorships	4,800.00
Officiating	9,725.00
Travel	800.00
Total Event Expenses	48,364.74
Fees and Permits	1.68
Operations	
Accounting Fees	6,850.00
Business Registration Fees	56.00
Dues & Memberships	5,520.00
Health Insurance	6,003.08
Insurance - Liability, D and O	1,771.00
Commercial Insurance	7,319.00
Total Insurance - Liability, D and O	9,090.00
Local Sales Meeting	644.24
Office Supplies	892.69
Other Recognition Services	1,344.45
Postage, Mailing Service	213.25
Printing and Copying	1,087.10
Promotional Materials	594.14
Rent	3,722.92
Repairs & Maintenance	556.39
Telephone	
Cell Phone Stipend	360.00
Total Telephone	360.00

	TOTAL
Travel and Entertainment	
Fuel Reimbursement	997.01
Mileage	304.89
Total Travel and Entertainment	1,301.90
Utilities	4,789.57
Website Maintenance	2.99
Total Operations	43,028.72
Payroll Expenses	
401K	1,803.83
Administration Fees/Payroll	3,887.16
Full-Time	44,195.72
Overtime Wages	411.75
Part-Time	11,040.39
Payroll Taxes	4,274.84
Total Payroll Expenses	65,613.69
Supplies	319.02
Total Expenses	\$160,962.10
NET OPERATING INCOME	\$ -36,532.06
NET INCOME	\$ -36,532.06

Joplin Sports Authority, Inc.

BALANCE SHEET

As of February 28, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking - US Bank	40,138.26
Credit Card Account	5,686.06
Petty Cash	150.00
SMB Checking	13,999.81
Total Bank Accounts	\$59,974.13
Accounts Receivable	
Accounts Receivable	7,650.00
Total Accounts Receivable	\$7,650.00
Other Current Assets	
Contributions Receivable	36,211.07
Prepaid Insurance	1,449.25
Total Other Current Assets	\$37,660.32
Total Current Assets	\$105,284.45
Fixed Assets	
Accumulated Depreciation	-46,387.00
Furniture and Equipment	112,604.72
Total Fixed Assets	\$66,217.72
TOTAL ASSETS	\$171,502.17
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	2,607.78
Total Accounts Payable	\$2,607.78
Other Current Liabilities	
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	445.45
Payroll Liabilities	4,204.24
401K Match	7.57
Total Payroll Liabilities	4,211.81
Total Other Current Liabilities	\$7,557.02
Total Current Liabilities	\$10,164.80
Total Liabilities	\$10,164.80
Equity	
Net investment in capital assets	66,217.00
Unrestricted Net Assets	131,652.43
Net Income	-36,532.06
Total Equity	\$161,337.37

	TOTAL
TOTAL LIABILITIES AND EQUITY	\$171,502.17
