



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:30 p.m. at LaQuinta Inn and Suites, 3320 South Range Line Road, Joplin, Missouri, 64804, April 10, 2019.

CALL TO ORDER

President Phil Metz called the meeting to order at 2:36 p.m.

Present: Phil Metz, Christopher Beyer, Roger Doman, Wendi Douglas, Taylor Brown, Jared Bruggeman, Matt Hiatt, Paul Bloomberg, Patrick Tuttle, Heather Arnold, Cathy Welsh, James Weber, Shawn Klosterman, Mark Turpen, Jim Frazier.

Absent: Forrest Reed, Melissa Rodgers.

Staff & Guests: Craig Hull, Steve Taylor, Brittne Harter, Shaun Buck, James Kinder, Martha Pope, Mike Greninger.

Agenda Items

Review of previous meeting minutes

Roger Doman made a motion to approve the March 13, 2019 board minutes as presented, seconded by Wendi Douglas, motion carried on a 13-0 vote.

Treasurers Report for March 2019 (Presented by Steve Taylor)

A motion was made by Roger Doman to accept the March 2019 Treasurers Report, seconded by James Weber, motion carried on a 13-0 vote.

Event Discussion

National

I. ACCA Basketball Championships, February 27-March 2, 2019 — JSA Director Craig Hull said 238 room nights were produced from the event, up slightly up from last year.

Regional

I. AMC Baseball Championships, April 30-May 6, 2019 — Mr. Hull said this is a NAIA postseason college baseball tournament with eight teams. The banquet will be held at Butchers Block Banquet Center Tuesday night, each team will get one hour of practice Tuesday prior to the banquet. This the second year of a three-year agreement and JSA expects to know in the fall if the AMC is interested in extending the agreement.

II. NJCAA Region 16 Baseball Championships, May 9-12, 2019 — Mr. Hull said this is the fourth consecutive year hosting this tournament; four teams will play a Joe Becker Stadium. Each team is allowed one hour of practice time on Wednesday.

State

I. MCSAA Spring Championships, May 2-4, 2019 — Mr. Hull said the Spring Festival 12 baseball teams, 11 soccer teams and several teams competing in the track and field meet. Mr. Hull said MCSAA discussed a potential golf tournament this year. Soccer and baseball will be held at the Joplin Athletic Complex while track will be held at Carl Junction High School due to renovations to at Junge Stadium.

II. Missouri USBC Open, Multiple Weekends, March-April — Mr. Hull said the fourth weekend of the state bowling tournament has been completed and 289 room nights have been produced so far from the event.

Local

I. NAIA Early Season Baseball — Mr. Hull said the preliminary room count number from all early season college baseball weekends is 435 room nights.

II. Crowder Bash Junior College Softball, March 8-10, 2019 — Mr. Hull said 14 teams participated with weather causing problems at the Joplin Athletic Complex. Games were played at NEO, Wyandotte High School, Monett and Crowder College. A total of 133 room nights were produced from the event.

III. Weekend Youth Tournaments, March-June — Mr. Hull said the Premier Girls Fast pitch event in March produced 251 room nights, however all other events scheduled thus far including USA Softball and Five Tool Baseball events have failed to make.

Old Business

A) JSA Facility Committee — Committee Chair Jared Bruggeman said the committee met and held a lengthy discussion concerning JSA needs. The committee came to the agreement that a large multiuse indoor venue would be the best recommendation. However, Mr. Bruggeman did note there was no funding mechanism in place to make the recommendation a reality.

B) Economic Impact Reports — Mr. Hull said the economic impact reports had been emailed to the board as requested for review. Mr. Hull said Forrest Reed could not be at the meeting today for personal reasons and He has met with Mr. Reed to discuss the reports and expects further discussion to take place.

C) Missouri Sports Travel Exchange — Mr. Hull said JSA attended the Missouri Sports Travel Exchange in St. Charles in late March, a new event hosted in part by the Missouri Travel Council and Show Me Missouri Sports. He said there were 18 rights holders present, JSA had 18 appointments and of the 18, five were no shows. Next year's event will be held in Branson.

New Business

A) 2019 NASC Sports Symposium — Mr. Hull said he will be attending the National Association of Sports Commissions annual Sports Symposium May 5-10 in Knoxville, Tenn. Mr. Hull requested moving the May JSA Board Meeting back two weeks to the fourth Wednesday in May due to the conflict.

B) 2019 Joplin Area Sports Hall of Fame Weekend — Mr. Hull said the Joplin Area Sports Hall of Fame Selection Committee selected the following individuals for induction into the Joplin Area Sports Hall of Fame, former Joplin High School and Oklahoma State football player Andrew Lewis, former Joplin High School and University of Arkansas tennis standout Melissa (Hoffmeister) Sanders, former Carl Junction and Central Missouri pitcher Danny Powers and posthumously Joplin race car driver Fred Tullis Sr. Patrick Tuttle made a motion to accept the 2019 induction class, seconded by James Weber and the motion carried on a 13-0 vote.

C) JSA Elected Officers — Board chair Phil Metz said the nomination committee had identified four candidates to serve as board chair, vice chair, treasurer and secretary. Mr. Metz said the nomination committee suggests Roger Doman as board chair, Forrest Reed as vice chair, James Weber as treasurer and Christopher Beyer as secretary. Jared Bruggeman made a motion to approve the slate of new officers as presented, Wendi Douglas seconded and the motion carried on a 13-0 vote.

Any Other Business

Mike Greninger said thank you to the JSA Board for hosting the meeting at LaQuinta and encouraged members to enjoy the hospitality provided by Old Chicago.

Mr. Greninger apologized to Paul Bloomberg for the Five Tool Baseball Tournaments not making so far; he said he has tried everything to get teams to register including and up to giving away free registration.

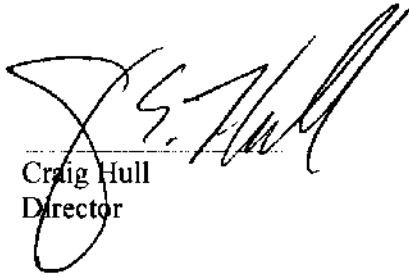
He provided a report to the board concerning the number of teams registered at this time for the list of events being held in Joplin this summer including the four Mid-America Tournaments, he said the Memorial Day weekend event had 37 teams entered, the June 6-9 event has 18, June 20-23 event has 50 and the July 4-7 event has 41. Mr. Greninger said the two AABC events, the 16 and 18-under regional events in June have 26 teams entered and the 14-under Sandy Koufax World Series has 18 teams entered.

Mr. Greninger said the Premier Baseball 13-under Championship has 22 teams entered and the Junior Championship 37 teams entered.

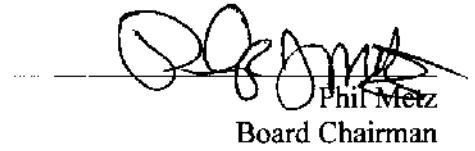
Next board meeting will be held at Hilton Garden Inn, Joplin, Missouri 64804 on May 22, 2019 at 2:30 pm.

Adjournment

A motion to adjourn was made by Christopher Beyer, seconded by Roger Doman, motion carried on a 13-0 vote. Meeting adjourned at 3:18o p.m.



Craig Hull
Director



Phil Metz
Board Chairman

Joplin Sports Authority, Inc.

PROFIT AND LOSS

April 2019

	TOTAL
Income	
Event Income	
Ticket Income	4,335.28
Total Event Income	4,335.28
Lodging Tax Allocation	37,767.24
Sponsor Donations	600.00
Total Income	\$42,702.52
GROSS PROFIT	\$42,702.52
Expenses	
Bank Service Charges	2.65
Convention & Tradeshow	551.70
Event Expenses	
Event Labor and Supplies	1,035.68
Facility Lease/Rental	350.44
Food & Beverage	2,417.73
JSA Sponsorships	700.00
Total Event Expenses	4,503.85
Operations	
Accounting Fees	30.00
Local Sales Meeting	200.81
Office Supplies	29.49
Other Recognition Services	452.64
Postage, Mailing Service	73.50
Printing and Copying	73.26
Rent	471.00
Repairs & Maintenance	724.61
Telephone	
Cell Phone Stipend	90.00
Total Telephone	90.00
Travel and Entertainment	
Fuel Reimbursement	612.51
Mileage	267.96
Total Travel and Entertainment	880.47
Utilities	883.26
Website Maintenance	72.98
Total Operations	3,982.02
Payroll Expenses	
401K	621.49
Administration Fees/Payroll	862.09
Full-Time	9,669.60
Overtime Wages	337.50
Part-Time	2,332.77
Payroll Taxes	950.14

	TOTAL
Total Payroll Expenses	14,773.59
Supplies	355.23
Total Expenses	\$24,169.04
NET OPERATING INCOME	\$18,533.48
NET INCOME	\$18,533.48

Joplin Sports Authority, Inc.

PROFIT AND LOSS

November 2018 - April 2019

	TOTAL
Income	
Event Income	
Concession Income	175.00
Entry Fees	10,274.60
Merchandising Commissions	1,375.00
Program Sales	147.00
Ticket Income	10,068.70
Total Event Income	22,040.30
Lodging Tax Allocation	194,254.11
Sponsor Donations	11,650.00
Total Income	\$227,944.41
GROSS PROFIT	\$227,944.41
Expenses	
Auto and Gator Insurance	766.00
Bank Service Charges	83.95
Convention & Tradeshow	1,501.70
Event Expenses	
Concessions	87.38
Event Labor and Supplies	7,700.56
Facility Lease/Rental	33,302.65
Food & Beverage	7,098.31
JSA Sponsorships	5,500.00
Officiating	14,045.00
Travel	800.00
Total Event Expenses	68,533.90
Fees and Permits	1.68
Misc Expense	75.00
Operations	
Accounting Fees	6,910.00
Business Registration Fees	56.00
Dues & Memberships	5,740.00
Health Insurance	10,509.30
Insurance - Liability, D and O	1,771.00
Commercial Insurance	7,319.00
Total Insurance - Liability, D and O	9,090.00
Local Sales Meeting	886.67
Office Supplies	1,159.77
Other Recognition Services	1,851.14
Postage, Mailing Service	286.75
Printing and Copying	1,397.22
Promotional Materials	2,321.50
Rent	4,664.92
Repairs & Maintenance	1,594.00

	TOTAL
Telephone	
Cell Phone Stipend	540.00
Total Telephone	540.00
Travel and Entertainment	
Fuel Reimbursement	1,871.52
Mileage	735.35
Total Travel and Entertainment	2,606.87
Utilities	8,906.94
Website Maintenance	75.97
Total Operations	58,597.05
Payroll Expenses	
401K	3,306.11
Administration Fees/Payroll	5,970.84
Full-Time	65,952.32
Overtime Wages	2,200.50
Part-Time	17,360.55
Payroll Taxes	6,571.73
Total Payroll Expenses	101,362.05
Supplies	687.15
Total Expenses	\$229,608.48
NET OPERATING INCOME	\$ -1,664.07
NET INCOME	\$ -1,664.07

Joplin Sports Authority, Inc.

BALANCE SHEET

As of April 30, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking - US Bank	65,095.73
Credit Card Account	5,830.66
Petty Cash	150.00
SMB Checking	17,438.57
Total Bank Accounts	\$88,514.96
Accounts Receivable	
Accounts Receivable	11,871.28
Total Accounts Receivable	\$11,871.28
Other Current Assets	
Contributions Receivable	36,211.07
Prepaid Insurance	1,449.25
Total Other Current Assets	\$37,660.32
Total Current Assets	\$138,046.56
Fixed Assets	
Accumulated Depreciation	-46,387.00
Furniture and Equipment	112,604.72
Total Fixed Assets	\$66,217.72
TOTAL ASSETS	\$204,264.28
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	2,871.08
Total Accounts Payable	\$2,871.08
Other Current Liabilities	
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-1,923.73
Payroll Liabilities	4,204.24
401K Match	7.57
Total Payroll Liabilities	4,211.81
Total Other Current Liabilities	\$5,187.84
Total Current Liabilities	\$8,058.92
Total Liabilities	\$8,058.92
Equity	
Net investment in capital assets	66,217.00
Unrestricted Net Assets	131,652.43
Net Income	-1,664.07
Total Equity	\$196,205.36

	TOTAL
TOTAL LIABILITIES AND EQUITY	\$204,264.28

Joplin Sports Authority, Inc.

BALANCE SHEET

As of April 12, 2019

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking - US Bank	44,717.01
Credit Card Account	5,835.66
Petty Cash	150.00
SMB Checking	17,658.57
Total Bank Accounts	\$68,361.24
Accounts Receivable	
Accounts Receivable	8,150.00
Total Accounts Receivable	\$8,150.00
Other Current Assets	
AR - City of Joplin	0.00
AR - Employees	0.00
Contributions Receivable	36,211.07
Inventory	0.00
Prepaid Insurance	1,449.25
Prepaid Rent	0.00
Tax Refunds Receivable	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$37,660.32
Total Current Assets	\$114,171.56
Fixed Assets	
Accumulated Depreciation	-46,387.00
Furniture and Equipment	112,604.72
Total Fixed Assets	\$66,217.72
Other Assets	
Security Deposits Asset	0.00
Total Other Assets	\$0.00
TOTAL ASSETS	\$180,389.28
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	2,871.13
Total Accounts Payable	\$2,871.13
Other Current Liabilities	
Accrued Expenses	0.00
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-923.73
Payroll Liabilities	4,204.24

	TOTAL
401K Match	7.57
Met Life Dental	0.00
Total Payroll Liabilities	4,211.81
Total Other Current Liabilities	\$6,187.84
Total Current Liabilities	\$9,058.97
Long-Term Liabilities	
Canon Financial Services-Lease	0.00
Total Long-Term Liabilities	\$0.00
Total Liabilities	\$9,058.97
Equity	
Net investment in capital assets	66,217.00
Opening Balance Equity	0.00
Unrestricted Net Assets	131,652.43
Net Income	-26,539.12
Total Equity	\$171,330.31
TOTAL LIABILITIES AND EQUITY	\$180,369.28