



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00 p.m. at Homewood Suites, Joplin, Missouri, 64804, May 12, 2021.

## **CALL TO ORDER**

President Forrest Reed called the meeting to order at 2:00 p.m.

**Present:** Roger Doman, Forrest Reed, Melissa Rodgers, Chuck Cople, Dan McCreary, Patrick Tuttle, Christopher Beyer, Paul Bloomberg, Matt Hiatt, James Weber.

**Absent:** Cori Reid, Jhan Hurn.

**Staff & Guests:** Steve Taylor, Brittne Harter, Shaun Buck, Donovan Harns, Mike Greninger, Jared Bruggeman, Chris Lahm.

## **Agenda Items**

### **Review of previous meeting minutes**

Dan McCreary made a motion to approve the April 14, 2021, board minutes as presented, seconded by Melissa Rodgers, motion carried on an 8-0 vote.

### **Treasurers Report for April 2021 (Presented by Steve Taylor)**

A motion was made by Roger Doman to accept the April 2021 Treasurers Report, seconded by Dan McCreary, motion carried on an 8-0 vote.

## **Event Discussion**

### **National**

**I. NJCAA Region XVI Baseball Tournament, May 13-15, 2021** — Mr. Buck said this event will be held at Joe Becker Stadium Thursday through Saturday and possible Sunday if we run into any weather trouble. There will be a coaches' meeting at Old Chicago. There are four teams total for this event.

**II. MIAA Baseball Tournament, May 20-22, 2021** — Mr. Buck said this event will be held at Warren Turner Field at Missouri Southern State University. We are still waiting to see which teams will qualify for this event.

**III. Warrior Soccer Tour, June 5-6, 2021** — Mr. Buck said this event is a national qualifier. There will be youth 5v5 and adult 7v7 teams. We have used some trade-out sponsorships with KODE, KSN, and the Joplin Globe to help drive entry fees. This event will be held at the Joplin Athletic Complex.

**IV. US Sporting Clay Open, June 3-6, 2021** — Mr. Tuttle said this event will be held at Claythorne Lodge in Columbus, Kansas. There will be approximately 1,000 shooters with several vendors in attendance. Joplin will get lots of traffic from this event due to airport travel and spill over into hotels.

### **State**

**I. MCSAA Spring Festival, April 29- May 1, 2021** — Mr. Buck said he would like to thank Coach Lahm for his wonderful student-athletes who worked the track portion of the event. The workers did an outstanding job. We have a preliminary number of 277 room nights generated from this event. Tim Asher will be attending the June meeting to also talk to the board about this event.

**II. MSHSAA Boys Class 4 Golf, May 17-18, 2021** — Mr. Buck said there are 81 golfers from 40 schools who have qualified for this event. We have some local schools such as Carl Junction and Webb City that will be there competing. This event will be held at Twin Hills and a coaches meeting will be held on Sunday.

### **Local**

**I. MidAmerica Baseball Tournament, May 28-31, 2021** — Mr. Greninger said we have 44 teams now, but it is looking like we will be more towards 60 teams. This is Mid Americas 10<sup>th</sup> year.

**II. 5 Tool Baseball Tournament, June 3-6, 2021** — Mr. Greninger said this is our second year having this event. We had to push the tournament off the original date, but we should still see 30-40 teams. Mike recommended contacting the travel agency for room pick-up.

**Old Business**

A) **Vote for Board Chairman** — A motion was made by Dan McCreary to table the Board Chairman position until the following board meeting in June, seconded by James Weber, motion carried an 8-0 vote.

**New Business**

A) **Vote for Ozark Christian College representative on board** — A motion was made by Christopher Beyer to add a position on the board for an Ozark Christian College representative and to also add a position for Joplin hotel representation, motion carried an 8-0 vote.

**Any Other Business**

A motion was made by Patrick Tuttle to move the July board meeting to date July 28, 2021, seconded by Paul Bloomberg, motion carried an 8-0 vote.

**Adjournment**

A motion to adjourn was made by James Weber, seconded by Melissa Rodgers, motion carried an 8-0 vote.

  
Shaun Buck  
Assistant Director

  
Forrest Reed  
Board Chairman

# Joplin Sports Authority, Inc.

Balance Sheet  
As of May 31, 2021

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	67,873.30
Credit Card Account	12,657.56
Petty Cash	150.00
SMB Checking	17,253.52
<b>Total Bank Accounts</b>	<b>\$97,934.38</b>
Other Current Assets	
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
<b>Total Other Current Assets</b>	<b>\$2,049.27</b>
<b>Total Current Assets</b>	<b>\$99,983.65</b>
Fixed Assets	
Accumulated Depreciation	-73,568.00
Buildings	33,077.00
Furniture and Equipment	67,964.72
Vehicles	35,647.00
<b>Total Fixed Assets</b>	<b>\$63,120.72</b>
<b>TOTAL ASSETS</b>	<b>\$163,104.37</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	-204.03
<b>Total Accounts Payable</b>	<b>\$ -204.03</b>
Other Current Liabilities	
Accrued Expenses	785.22
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
Payroll Liabilities	4,204.24
401K Match	650.30
<b>Total Payroll Liabilities</b>	<b>4,854.54</b>
<b>Total Other Current Liabilities</b>	<b>\$8,539.52</b>
<b>Total Current Liabilities</b>	<b>\$8,335.49</b>
<b>Total Liabilities</b>	<b>\$8,335.49</b>
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	62,058.75
Net Income	32,818.13
<b>Total Equity</b>	<b>\$154,768.88</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$163,104.37</b>

# Joplin Sports Authority, Inc.

## Profit and Loss

May 2021

	TOTAL
<b>Income</b>	
Non-operating Revenues	
Lodging Tax Allocation	49,766.14
Miscellaneous Revenue	8.00
Sponsor Donations	100.00
<b>Total Non-operating Revenues</b>	<b>49,874.14</b>
Operating Revenues	
Concession Income	299.50
Merchandising Commissions	905.00
Program Sales	110.00
Ticket Income	4,582.82
<b>Total Operating Revenues</b>	<b>5,897.32</b>
<b>Total Income</b>	<b>\$55,771.46</b>
<b>GROSS PROFIT</b>	<b>\$55,771.46</b>
<b>Expenses</b>	
Event Expenses	
Concessions	344.60
Event Labor and Supplies	420.00
Facility Lease/Rental	285.00
Food & Beverage	603.11
Hosting Fee	5,000.00
Officiating	4,281.75
Travel	995.64
<b>Total Event Expenses</b>	<b>11,930.10</b>
Operations	
Accounting Fees	237.50
Health Insurance	2,826.91
Local Sales Meeting	125.83
Office Supplies	98.06
Postage, Mailing Service	26.35
Printing and Copying	396.40
Rent	471.00
Supplies	12.83
Telephone	
Cell Phone Stipend	90.00
<b>Total Telephone</b>	<b>90.00</b>
Travel	
Fuel Reimbursement	62.55
<b>Total Travel</b>	<b>62.55</b>
Utilities	1,114.12

# Joplin Sports Authority, Inc.

## Profit and Loss

May 2021

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	TOTAL
Website Maintenance	2.99
<b>Total Operations</b>	<b>5,464.54</b>
Payroll Expenses	
401K	762.05
Administration Fees/Payroll	222.05
Full-Time	6,098.00
Overtime Wages	2,740.50
Part-Time	3,649.89
Payroll Taxes	1,042.08
<b>Total Payroll Expenses</b>	<b>14,514.57</b>
<b>Total Expenses</b>	<b>\$31,909.21</b>
NET OPERATING INCOME	<b>\$23,862.25</b>
NET INCOME	<b>\$23,862.25</b>

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# Joplin Sports Authority, Inc.

## Profit and Loss

November 2020 - May 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	68.84
Lodging Tax Allocation	204,358.71
Miscellaneous Revenue	40,661.00
Sponsor Donations	4,550.00
<b>Total Non-operating Revenues</b>	<b>249,638.55</b>
Operating Revenues	
Concession Income	299.50
Entry Fees	5,250.00
Merchandising Commissions	1,897.45
Program Sales	110.00
Ticket Income	7,304.89
<b>Total Operating Revenues</b>	<b>14,861.84</b>
<b>Total Income</b>	<b>\$264,500.39</b>
<b>GROSS PROFIT</b>	<b>\$264,500.39</b>
Expenses	
Event Expenses	
Concessions	344.60
Event Labor and Supplies	8,524.77
Facility Lease/Rental	9,747.50
Food & Beverage	4,157.75
Hosting Fee	12,836.00
Officiating	13,086.75
Travel	995.64
<b>Total Event Expenses</b>	<b>49,693.01</b>
Operations	
Accounting Fees	7,465.00
Auto and Gator Insurance	2,044.00
Bank Service Charges	21.37
Dues & Memberships	1,255.90
Fees and Permits	313.50
Health Insurance	13,311.75
Insurance - Liability, D and O	
Commercial Insurance	3,076.00
Liability, D and O	3,765.00
<b>Total Insurance - Liability, D and O</b>	<b>6,841.00</b>
Local Sales Meeting	539.01
Office Supplies	1,363.88
Postage, Mailing Service	31.05
Printing and Copying	1,003.41

# Joplin Sports Authority, Inc.

## Profit and Loss

November 2020 - May 2021

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	TOTAL
Rent	3,297.00
Repairs & Maintenance	260.33
Supplies	400.83
Telephone	
Cell Phone Stipend	720.00
<b>Total Telephone</b>	<b>720.00</b>
Travel	
Fuel Reimbursement	201.55
Mileage	76.72
<b>Total Travel</b>	<b>278.27</b>
Utilities	6,061.89
Website Maintenance	1,175.81
<b>Total Operations</b>	<b>46,384.00</b>
Payroll Expenses	
401K	1,038.47
Administration Fees/Payroll	3,133.03
Full-Time	90,900.40
Overtime Wages	7,407.00
Part-Time	21,172.96
Payroll Taxes	11,001.39
Workman's Comp	952.00
<b>Total Payroll Expenses</b>	<b>135,605.25</b>
<b>Total Expenses</b>	<b>\$231,682.26</b>
NET OPERATING INCOME	<b>\$32,818.13</b>
NET INCOME	<b>\$32,818.13</b>

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