



Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00 p.m. at Twin Hills Golf & Country Club, Joplin, Missouri, 64804, June 9, 2021.

### **CALL TO ORDER**

President Forrest Reed called the meeting to order at 2:04 p.m.

**Present:** Roger Doman, Forrest Reed, Melissa Rodgers, Chuck Copple, Dan McCreary, Patrick Tuttle, Paul Bloomberg, Cori Reid, James Weber, Jhan Hurn.

**Absent:** Matt Hiatt, Christopher Beyer.

**Staff & Guests:** Steve Taylor, Brittne Harter, Shaun Buck, Donovan Harns, Mike Greninger, Jared Bruggeman, Tim Asher.

### **Agenda Items**

#### **Review of previous meeting minutes**

Melissa Rodgers made a motion to approve the May 12, 2021, board minutes as presented, seconded by Dan McCreary, motion carried on a 10-0 vote.

#### **Treasurers Report for June 2021 (Presented by Steve Taylor)**

A motion was made by Paul Bloomberg to accept the May 2021 Treasurers Report, seconded by Jhan Hurn, motion carried on a 10-0 vote.

### **Event Discussion**

#### **National**

**I. NJCAA Region XVI Baseball Tournament, May 13-15, 2021** — Mr. Buck said this event generated 113 room nights. Crowder College won the South-Central District Championship. All games were held at Joe Becker.

**II. MIAA Baseball Tournament, May 20-22, 2021** — Cori Reid said they had the top four teams which is half of what they usually have. The coaches loved the hospitality room. The MIAA spoke highly of how well the tournament went.

**III. Warrior Soccer Tour, June 5-6, 2021** — Mr. Buck said 13 teams participated in this event. The event went great, and they are wanting to come back next year. There were 10 room nights generated from this event.

**IV. AABC & 5 Tool Baseball Tournaments** — no update.

**V. Premier "Juniors", July 14-18, 2021** — Mike Greninger said there will be 30-32 teams to participate in this event. We are not seeing a lot of Texas teams that usually come at this time. A motion was made by Dan McCreary to pay Mike Greninger for facility cost once Mike provides documentation confirming bills being paid toward facilities, seconded by Melissa Rodgers, motion carried a 10-0 vote.

#### **State**

- I. MCSAA Spring Festival, April 29- May 1, 2021** — Tim Asher said the kids and staff love coming to Joplin. The Joplin Sports Authority staff always does a great job. There are some schools from the St. Louis area that was still unable to travel due to covid. There are a total of 36 schools in the association now. They are planning to add some additional events and they brought back golf this year with 18 players.
- II. MSHSAA Boys Class 4 Golf, May 17-18, 2021** — Doug Adams thanked the Joplin Sports Authority for all their help during the event. There were over 200 spectators and 62 cars in the

overflow parking. The coaches loved and appreciated the hospitality room. There was a total of 172 room nights generated from this event.

## Local

### Old Business

A) **Vote for Board Chairman** — A motion was made by Dan McCreary to accept Forrest Reed resignation as Board Chairman, seconded by Jhan Hurn, motion carried an 9-0 vote with one abstention.

A motion was made by Jhan Hurn to elect Dan McCreary as Board President, seconded by Paul Bloomberg, motion carried an 8-0 vote with two abstentions.

A motion was made by Melissa Rodgers to elect Jhan Hurn as Vice Chair, seconded by Forrest Reed, motion carried an 8-0 vote with two abstentions.

### New Business

Patrick Tuttle said The Great Race is coming to Joplin in a couple of weeks. This will be a big event with 112 vintage cars passing through.

### Any Other Business

A motion to go into closed session was made by Dan McCreary, seconded by Forrest Reed, motion carried a 10-0 vote.

## Adjournment

  
Jared Bruggeman  
Executive Director

  
Dan McCreary  
Board Chairman

# Joplin Sports Authority, Inc.

## Profit and Loss

June 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	21.93
Lodging Tax Allocation	76,450.45
Miscellaneous Revenue	8.00
Sponsor Donations	100.00
<b>Total Non-operating Revenues</b>	<b>76,580.38</b>
Operating Revenues	
Entry Fees	2,000.00
<b>Total Operating Revenues</b>	<b>2,000.00</b>
<b>Total Income</b>	<b>\$78,580.38</b>
<b>GROSS PROFIT</b>	<b>\$78,580.38</b>
Expenses	
Event Expenses	
Concessions	254.98
Facility Lease/Rental	11,587.00
Food & Beverage	4,059.62
Travel	290.83
<b>Total Event Expenses</b>	<b>16,192.43</b>
Operations	
Accounting Fees	75.00
Health Insurance	2,151.97
Local Sales Meeting	69.59
Office Supplies	123.97
Printing and Copying	84.97
Rent	471.00
Repairs & Maintenance	834.47
Supplies	782.61
Telephone	
Cell Phone Stipend	90.00
<b>Total Telephone</b>	<b>90.00</b>
Travel	
Fuel Reimbursement	172.25
<b>Total Travel</b>	<b>172.25</b>
Utilities	779.61
Website Maintenance	714.14
<b>Total Operations</b>	<b>6,349.58</b>
Payroll Expenses	
401K	395.52
Administration Fees/Payroll	224.80
Full-Time	7,310.77
Overtime Wages	1,285.50
Part-Time	2,587.13
Payroll Taxes	946.23
<b>Total Payroll Expenses</b>	<b>12,749.95</b>
<b>Total Expenses</b>	<b>\$35,291.96</b>
<b>NET OPERATING INCOME</b>	<b>\$43,288.42</b>
<b>NET INCOME</b>	<b>\$43,288.42</b>

# Joplin Sports Authority, Inc.

## Profit and Loss Comparison

November 2020 - June 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	110.24
Lodging Tax Allocation	280,809.16
Miscellaneous Revenue	40,665.00
Sponsor Donations	4,650.00
<b>Total Non-operating Revenues</b>	<b>326,234.40</b>
Operating Revenues	
Concession Income	299.50
Entry Fees	7,250.00
Merchandising Commissions	1,859.15
Program Sales	110.00
Ticket Income	7,304.89
<b>Total Operating Revenues</b>	<b>16,823.54</b>
<b>Total Income</b>	<b>\$343,057.94</b>
<b>GROSS PROFIT</b>	<b>\$343,057.94</b>
Expenses	
Event Expenses	
Concessions	599.58
Event Labor and Supplies	8,524.77
Facility Lease/Rental	33,959.50
Food & Beverage	9,051.40
Hosting Fee	12,836.00
Officiating	12,501.75
Travel	1,286.47
<b>Total Event Expenses</b>	<b>78,759.47</b>
Operations	
Accounting Fees	7,327.50
Auto and Gator Insurance	2,044.00
Bank Service Charges	3.59
Dues & Memberships	1,555.90
Fees and Permits	313.50
Health Insurance	15,468.56
Insurance - Liability, D and O	
Commercial Insurance	3,076.00
Liability, D and O	3,765.00
<b>Total Insurance - Liability, D and O</b>	<b>6,841.00</b>
Local Sales Meeting	664.35
Office Supplies	1,487.85
Postage, Mailing Service	31.05
Printing and Copying	1,088.38

# Joplin Sports Authority, Inc.

## Profit and Loss Comparison

November 2020 - June 2021

	TOTAL
Rent	3,768.00
Repairs & Maintenance	1,094.80
Supplies	1,183.44
Telephone	
Cell Phone Stipend	720.00
<b>Total Telephone</b>	<b>720.00</b>
Travel	
Fuel Reimbursement	373.80
Mileage	76.72
<b>Total Travel</b>	<b>450.52</b>
Utilities	7,352.65
Website Maintenance	1,889.95
<b>Total Operations</b>	<b>53,285.04</b>
Payroll Expenses	
401K	1,433.99
Administration Fees/Payroll	3,308.43
Full-Time	93,817.77
Overtime Wages	7,779.00
Part-Time	22,757.71
Payroll Taxes	11,403.02
Workman's Comp	952.00
<b>Total Payroll Expenses</b>	<b>141,451.92</b>
<b>Total Expenses</b>	<b>\$273,496.43</b>
<b>NET OPERATING INCOME</b>	<b>\$69,561.51</b>
<b>NET INCOME</b>	<b>\$69,561.51</b>

# Joplin Sports Authority, Inc.

## Balance Sheet

As of June 30, 2021

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	119,576.02
Credit Card Account-Arvest Bank	12,657.56
Petty Cash	150.00
SMB Checking	16,780.21
<b>Total Bank Accounts</b>	<b>\$149,163.79</b>
Other Current Assets	
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
<b>Total Other Current Assets</b>	<b>\$2,049.27</b>
<b>Total Current Assets</b>	<b>\$151,213.06</b>
Fixed Assets	
Accumulated Depreciation	-73,568.00
Buildings	33,077.00
Furniture and Equipment	67,964.72
Vehicles	35,647.00
<b>Total Fixed Assets</b>	<b>\$63,120.72</b>
<b>TOTAL ASSETS</b>	<b>\$214,333.78</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	13,491.90
<b>Total Accounts Payable</b>	<b>\$13,491.90</b>
Other Current Liabilities	
Accrued Expenses	785.22
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	612.22
Payroll Liabilities	5,032.42
<b>Total Other Current Liabilities</b>	<b>\$9,329.62</b>
<b>Total Current Liabilities</b>	<b>\$22,821.52</b>
<b>Total Liabilities</b>	<b>\$22,821.52</b>
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	62,058.75
Net Income	69,561.51
<b>Total Equity</b>	<b>\$191,512.26</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$214,333.78</b>