

MINUTES OF MEETING
JOPLIN AIRPORT BOARD MEETING
August 8, 2019

The Airport Board met in the Second Floor Conference Room at the at the Joplin Regional Airport Commercial Terminal Building. The meeting was brought to order at 7:04 A.M.

Item 1: Roll Call and Approval of Minutes from the last meeting.

Board members in attendance included Bill Harding, Bob Loudermilk, Richard Russell, Kelli Starkweather and Tim Forker. Randy Moore attended via phone. Mike Bentley was absent. Staff in attendance included Melissa Hunter and Steve Stockam.

Approval of Minutes:

Mr. Russell moved to approve the minutes from June's meeting. Mr. Loudermilk seconded. All were in favor.

Item 2: Old Business

First, Mr. Stockam provided the board with slides showing the construction progress on Taxiway D and the intersection of Runway 13-31. He spoke about delays due to rain issues. There are areas of phase 3 construction that can't be completed until it dries out for about 10 days in a row. We are projected to receive another 5 inches of rain fall over the next few days which will only delay construction further. Hot and dry weather is usually what we expect this time of year added Mr. Stockam. Normally we could work on some construction projects into the fall, but with this year's weather pattern we just don't know. Mr. Stockam has had construction meetings to come up with a plan so we may move forward. He added that we cannot move on to phase 4 until phase 3 is completed. Runway 18-36 is primary during the fall he added. Mr. Richards asked if we could do pilings to shore up the area. Mr. Stockam replied that it is a subgrade issue. The soil is good but because of all the rain, it is holding water. We have had underdrains installed so it will dry out quicker, but we still need about 10 days without rain. With the current weather delays we have moved phase 4 back to the last week in August, but it may get pushed back to after Labor Day.

Mr. Stockam informed the board about other projects at the airport. He displayed a picture showing the construction progress at the car wash facility. He stated that the car wash is being paid for by the Car Wash LLC and the project is moving right along. They plan on beginning to install car wash equipment the last week in August and running test cars through after Labor Day. He added that there were only 6 rental cars left in the lot yesterday, so business is good for the car rental companies.

Next, Mr. Stockam presented a slide showing the future location of the General Aviation Entrance. He explained that Dennis Weaver Drive will come straight off Gene Ingram Drive and curve around to meet up with Swede Lane. He stated that Swede Lane will also curve around an FAA designated RPZ location where no structures are allowed. The slide also showed drainage and run off areas. The project of shifting over Swede Lane and the stop light will cost

approximately one million dollars. Mr. Russell asked what the rationale is to move forward with that project. Mr. Stockam stated that it will open 100 acres of land on the other side of Clean Uniform as well as make it easier for emergency vehicles to enter and exit the training facility. Mr. Russell asked if part of the police and fire budget would help pay for that project. Mr. Stockam replied no, that we are looking to MoDot for funding.

Mr. Stockam informed the board that we've received a grant for the design of Runway 18-36. It was approved on Monday as well as a construction contract with Crawford, Murphy and Tilly. There has already been one meeting to discuss the phasing of this project. It will be a big issue since there is a runway to runway intersection involved. To do this project we must close the airport. Mr. Stockam has been researching how other airports have done similar projects in the past. He thinks a 5-day shutdown would work for us, but that is not what we want to do. We could phase the shut down over 5 weekends and have the airport closed for 30 hours at a time. Closing late Friday night and re-opening at 5:00am on Sunday morning. This essentially would have us closed on 5 Saturdays in a row next summer and the construction crews could work on other portions of the project during the week. Mr. Russell asked what the critical need is for this project. Mr. Stockam replied that it is an issue with the larger aircraft breaking up the runway. Mr. Russell added that he hates to have a shut down right when we are getting the Chicago flights up and running. Mr. Stockam replied that this construction project won't be happening for another year, but we need to look forward. We will need to have a plan for the shut down to present to American Airlines at a minimum of 180 days out so they can adjust their flight schedule.

The last slide Mr. Stockam presented to the board was the air traffic numbers from both June and July 2018 and 2019. He stated there was an 18% increase from 2018 to 2019 in June and there was a 21% increase in July. He added that we are showing a 36% increase in pre-board numbers for August and that is a good thing. We may still see some adjustments and changes he added. In looking at the passenger information from American Airlines, it appears there was a drop in DFW passengers in July, which was concerning. Mr. Stockam stated that we don't have any definite revenue numbers at this time, and he has a telecon with American Airlines to discuss it. We have received our newest flight schedule from American Airlines, and they have put the CRJ 900's back on the schedule. Mrs. Starkweather asked about how the Chicago flights are going and if we will owe any money on the MRG agreement. Mr. Stockam replied that he has been in discussion with American Airlines over some preliminary passenger numbers and felt we will need to pay this first month, but we have not received an invoice from them as of yet.

Mr. Stockam spoke about a city budget review where the city council addressed police and fire pensions. At this point, the airport is only allowed money for the purchase of an APU and water cabinet for the second jet bridge. The rest of the budget requests will hinge on the November election according to Mr. Stockam.

Item 3: New Business

Mr. Stockam spoke about our next round of Air Service Grant funding. The amount has doubled to \$200,000 this year. There are two aspects to concentrate our advertising, first we have new passengers with a new market. We would like to get a better handle on where people are coming from. We will place a voluntary kiosk in the airport lobby that will ask a few questions of the passengers to capture different markets. Second, we need to concentrate on

our social media footprint. We plan on working with Toby Teeter of the CVB to get that established. We have set aside \$25,000 of the Air Service Grant for that purpose. Any portion of that money not used can then be used in our normal advertising avenues. Mr. Stockam added that we would like to know how airport passengers are interacting with other area businesses. Mr. Loudermilk asked if we had extra air travelers due to Marion Days in Carthage. Mr. Stockam replied that we were fully booked over the weekend due to Marion Days. Mrs. Starkweather asked of the \$25,000 in money set aside for social media expansion, is it just for airport advertising, or would it be shared with other local businesses. Mr. Stockam replied that it would have to be for the airport only per our grant agreement. He added that some of that expense would go towards three videos being produced to use in the advertising. Mrs. Starkweather asked if we would still utilize television advertising. Mr. Stockam replied that we would, and we would still use all our other normal advertising avenues as well. Mrs. Starkweather asked if American Airlines shares with us the information they collect from their passengers. Mr. Stockam stated that they are very proprietary of that information, it is not shared.

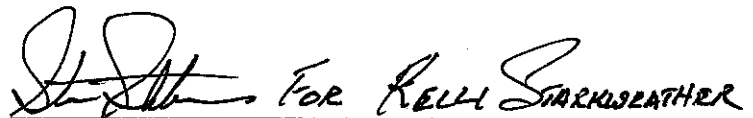
Mr. Stockam was asked about the status of the Painting project for the Mizzou hangar. He stated that we intend to paint the Mizzou hangar in August. He added that it will improve the look of the airport.

The meeting was adjourned at 8:00 am.

Approved,



Melissa Hunter, Airport Clerk



Kelli Starkweather, Chairman of the Board