

Minutes of the open session of the Joplin Sports Authority Board of Directors held at 2:00 p.m. at LaQuinta Inn and Suites, Joplin, Missouri, 64804, September 8, 2021.

CALL TO ORDER

President Dan McCreary called the meeting to order at 2:05 p.m.

Present: Melissa Rodgers, Dan McCreary, Patrick Tuttle, Paul Bloomberg, Jhan Hurn, Matt Hiatt, Christopher Beyer, Roger Doman, Chuck Copple.

Absent: Rob Mallory, James Weber, Forrest Reed.

Staff & Guests: Steve Taylor, Brittnie Harter, Shaun Buck, Donovan Harns, Jared Bruggeman, Mike Greninger.

Review of previous meeting minutes

Melissa Rodgers made a motion to approve the July 28, 2021, board minutes as presented, seconded by Roger Doman motion carried on an 8-0 vote.

Reports

Executive Directors Report

Jared Bruggeman he will be making a presentation to the Rotary Club next week, presenting to the Kiwanis group on October 19, 2021, and will also be presenting to the City Council in November. There has been a monthly meeting with the City Manager, Nick Edwards. There have also been meetings with Jasper and Newton County to develop revenue opportunities. We are currently working on events to meet with hotels, sponsors, and local organizations. The Joplin Sports Authority is also putting an article in the Joplin Globe every two weeks to keep the community informed on all the latest JSA news.

Treasurers Report for July 2021 (Presented by Steve Taylor)

A motion was made by Jhan Hurn to accept the July 2021 Treasurers Report, seconded by Melissa Rodgers, motion carried on an 8-0 vote.

Treasurers Report for August 2021 (Presented by Steve Taylor)

A motion was made by Melissa Rodgers to accept the August 2021 Treasurers Report, seconded by Jhan Hurn, motion carried on an 8-0 vote.

Event Discussion

A) Pending

I. BALLN PREP Girls National Showcase, December 27-29, 2021 — Event has been cancelled.

II. AAU Regional Track Meet, June 2022 — Donovan Harns said the JSA staff met with AAU for a site visit at Pittsburg State University and Carl Junction High School. AAU said they are excited to come back to Joplin.

B) Upcoming

I. MSSU Stampede — Donovan Harns said this event will be held at Missouri Southern State University. There will be approximately 2,000 runners participating in the event. The JSA staff will be cooking hot dogs and hamburgers to serve the workers after the event has been completed.

II. Four States Open (Disk Golf), October 2-3 — Donovan Harns said the JSA will be providing coolers, drinks, and snacks for this event.

III. NJCAA D2 Men's Golf National Preview, October 18-19 — Donovan Harns said this event will take place at Twin Hills Golf and Country Club. There will be 12 teams from all over the United States and six individual players participating.

IV. MCSAA Fall Festival, October 21-23 — Donovan Harns said we are waiting to hear the number of teams we will have for soccer and volleyball. We will be using the YMCAs in Carthage and then moving games to Joplin Schools and Ozark Christian College. Soccer teams will be playing out at the Joplin Athletic Complex.

Old Business

A) Recognition — Jared Bruggeman presented Roger Doman with a recognition award for his service as Board Chairman.

New Business

A) Moving October Board Meeting Date to Oct. 27 — A motion was made by Matt Hiatt to move the October board meeting to October 27, 2021, seconded by Melissa Rodgers, motion carried an 8-0 vote.

B) Sponsorship Report — Brittne Harter gave a report highlighting new sponsors that have joined in the past 2 months.

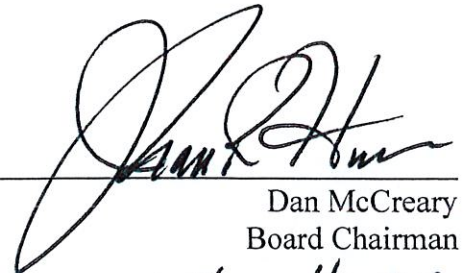
C) Preliminary Budget Report — Jared Bruggeman gave out a point of interest handout to the board regarding the budget. The board is to make note of the handout and develop questions for the next board meeting.

Adjournment

A motion to adjourn was made by Jhan Hurn, seconded by Dan McCreary, motion carried on an 8-0 vote at 18pm.



Jared Bruggeman
Executive Director



Dan McCreary
Board Chairman

Jhan Hurn
Vice-Chair - JEL

Joplin Sports Authority, Inc.

Profit and Loss

September 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	24.94
Lodging Tax Allocation	34,665.43
Miscellaneous Revenue	8.00
Sponsor Donations	6,825.89
Total Non-operating Revenues	41,524.26
Total Income	\$41,524.26
GROSS PROFIT	\$41,524.26
Expenses	
Event Expenses	
Event Labor and Supplies	470.75
Food & Beverage	841.09
JSA Sponsorships	150.00
Officiating	3,460.00
Total Event Expenses	4,921.84
Operations	
Accounting Fees	80.00
Convention & Tradeshow	1,245.00
Health Insurance	2,246.55
Local Sales Meeting	730.08
Outside Contract Services	800.00
Printing and Copying	116.15
Supplies	22.24
Telephone	
Cell Phone Stipend	90.00
Total Telephone	90.00
Travel	
Fuel Reimbursement	244.92
Total Travel	244.92
Utilities	995.41
Website Maintenance	20.98
Total Operations	6,591.33
Payroll Expenses	
401K	311.04
Administration Fees/Payroll	219.80
Full-Time	11,795.40
Part-Time	1,248.00
Payroll Taxes	1,027.48
Total Payroll Expenses	14,601.72
Total Expenses	\$26,114.89
NET OPERATING INCOME	\$15,409.37
NET INCOME	\$15,409.37

Joplin Sports Authority, Inc.

Profit and Loss

November 2020 - September 2021

	TOTAL
Income	
Non-operating Revenues	
Interest Earned	180.66
Lodging Tax Allocation	401,474.61
Miscellaneous Revenue	40,697.00
Sponsor Donations	29,977.67
Total Non-operating Revenues	472,329.94
Operating Revenues	
Concession Income	299.50
Entry Fees	8,622.00
Merchandising Commissions	1,859.15
Program Sales	110.00
Ticket Income	10,045.11
Total Operating Revenues	20,935.76
Total Income	\$493,265.70
GROSS PROFIT	\$493,265.70
Expenses	
Event Expenses	
Concessions	599.58
Event Labor and Supplies	8,995.52
Facility Lease/Rental	64,559.50
Food & Beverage	11,043.85
Hosting Fee	12,836.00
JSA Sponsorships	315.00
Officiating	15,961.75
Travel	1,686.76
Total Event Expenses	115,997.96
Operations	
Accounting Fees	7,557.50
Auto and Gator Insurance	2,044.00
Bank Service Charges	3.59
Convention & Tradeshow	1,245.00
Dues & Memberships	3,695.90
Fees and Permits	366.74
Health Insurance	20,461.20
Insurance - Liability, D and O	
Commercial Insurance	3,076.00
Liability, D and O	3,765.00
Total Insurance - Liability, D and O	6,841.00
Local Sales Meeting	1,959.07
Misc Expense	75.50

Joplin Sports Authority, Inc.

Balance Sheet

As of September 30, 2021

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking-People's Bank of Seneca	134,494.96
Credit Card Account-Arvest Bank	13,059.34
Petty Cash	150.00
SMB Checking	21,257.68
Total Bank Accounts	\$168,961.98
Accounts Receivable	
Accounts Receivable	5,625.00
Total Accounts Receivable	\$5,625.00
Other Current Assets	
Prepaid Expenses	600.02
Prepaid Insurance	1,449.25
Total Other Current Assets	\$2,049.27
Total Current Assets	\$176,636.25
Fixed Assets	
Accumulated Depreciation	-73,568.00
Buildings	33,077.00
Furniture and Equipment	67,964.72
Vehicles	35,647.00
Total Fixed Assets	\$63,120.72
TOTAL ASSETS	\$239,756.97
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	3,695.75
Total Accounts Payable	\$3,695.75
Other Current Liabilities	
Accrued Expenses	785.22
Accrued Sick Leave	813.68
Accrued Vacation	2,086.08
GENERAL CLEARING ACCOUNT	-1,500.00
Payroll Liabilities	4,204.24
401K Match	1,019.94
Total Payroll Liabilities	5,224.18
Total Other Current Liabilities	\$7,409.16
Total Current Liabilities	\$11,104.91
Total Liabilities	\$11,104.91
Equity	
Net investment in capital assets	59,892.00
Unrestricted Net Assets	62,058.75
Net Income	106,701.31
Total Equity	\$228,652.06
TOTAL LIABILITIES AND EQUITY	\$239,756.97